Nancy Kleiss Writing Class January 32, 2009

The D-O Assignment

DEFINE

Existing Situation	"Gap"	Desired Outcome
I own an old-and-crappy inflatable sail boat that I store in my garage		I own a 42-foot sailboat with an up-to-date rear cockpit that I keep in a rented slip at the marina

OPERATIONALIZE

There are several steps in my plan of action (for moving from my <u>existing situation</u> to my <u>desired outcome</u>):

- 1. Save enough of my financial earnings to purchase my own "42-foot sailboat with an up-to-date rear cockpit."
 - a. If I keep working at the coffee shop, I'll probably never make enough to have enough to save for the boat.
- 2. Get a better-paying job
 - a. Assess the job market
 - b. Revise my resume
 - c. Submit applications for jobs I'm interested in
 - d. Get my suit cleaned. Get a new suit and shoes.
 - e. Interview successfully
- 3. Save, save—until I have enough money to purchase the sailboat (of my dreams) and rent a slip at the marina
- 4. Research the boat market
 - a. Both new boats and used boats
- 5. Select a boat
- 6. Rent a slip at the marina
- 7. Purchase a boat (and insurance coverage for the boat)
- 8. Have that boat delivered to my rented slip at the marina
- 9. Make space in my garage
 - a. Give my old-and-crappy inflatable sailboat to my nephew.
- 10. Save, save, save—until I have enough money to re-fit the boat to my satisfaction